



AgroInPro

Consulting Engineering Services

Oct 2024

Company Background

Founding History

- Originally established as SAN JOSE in 1983, Spain
- Initial focus on manufacturing grain dryers and handling equipment

Expansion and Evolution

- In 2014, AgroInPro was established to provide professional consulting services in the grain processing sector
- Partnered with YourSiloEngineer to deliver high-quality services in grain processing

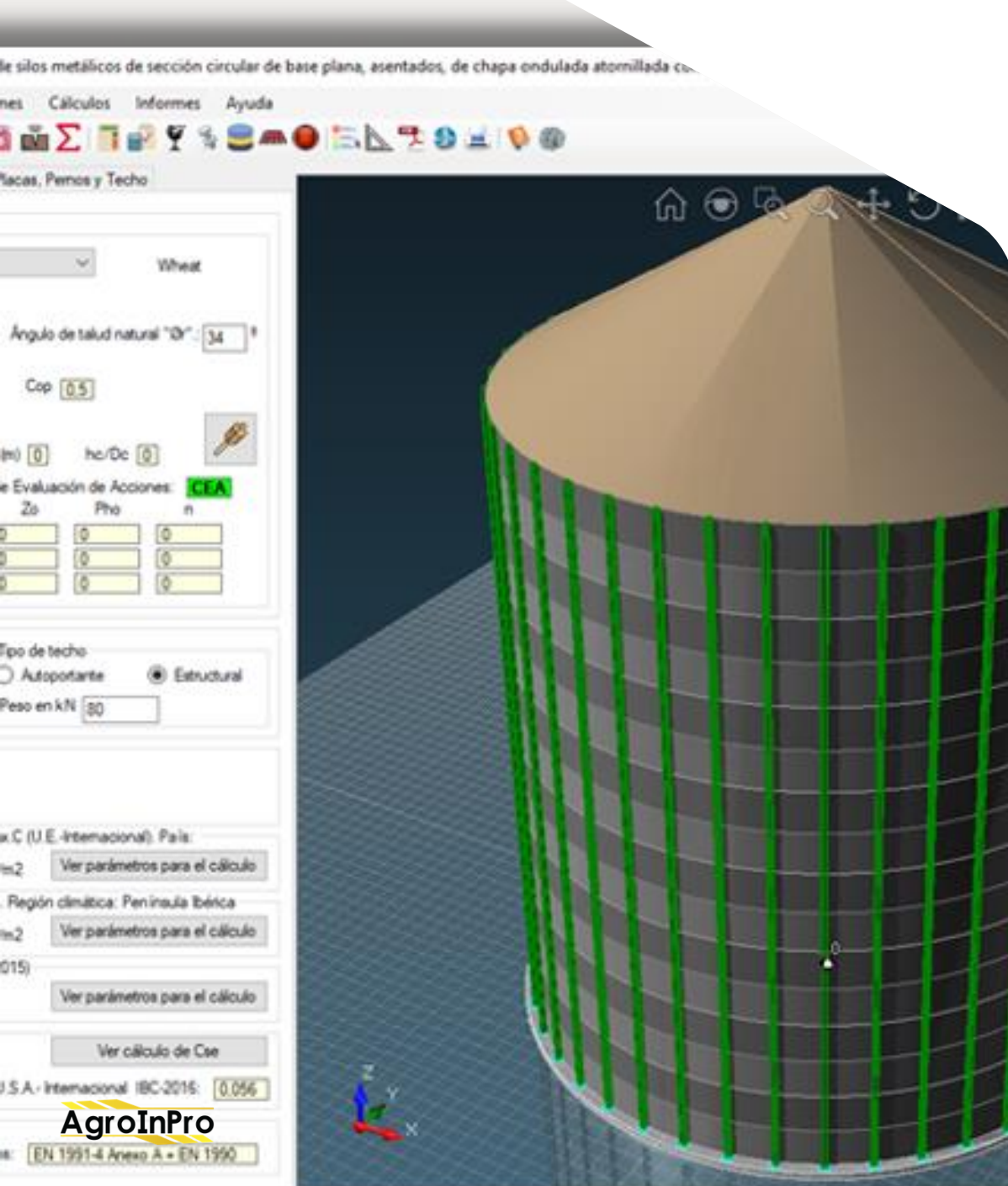
Services and Expertise

Professional Consulting

- Specializes in outsourcing for the grain post-harvest industry.
- Tailors services to meet the needs and quality expectations of major industry players.

Experienced Team

- Core members boast over 25 years of experience.
- Proven track record with top companies in the grain processing industry.



Commitment to Quality

Client-Centric Approach

- Dedicated to exceeding client expectations with tailored, high-quality services.
- Strong focus on delivering reliable and efficient solutions in grain processing and handling.

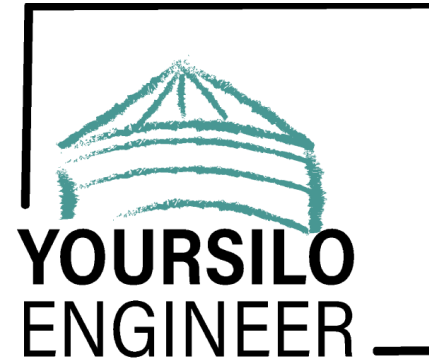


Who we are

Our Divisions



Software Solutions for Optimization
& Management



Engineering Services
Consultancy



On-Site & Commercial Services



Cleaning, disinfecting and
fumigation Services

YourSiloEngineer Division

Services Offered by AgroInPro



Engineering Services

Planimetry, 3D Modeling, and Design

Expertise in creating detailed plans, flow diagrams and 3D models

Know-How Transfers

Specializing in corrugated silos, grain dryers, and handling equipment designs from Europe



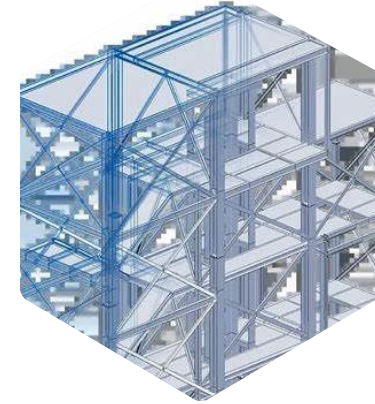
Calculations Reports

Silo's Calculation Report

We audit third-party calculation reports and prepare calculation report for silos, hoppers, roofs in compliance with regulations

Aeration Calculations

Calculatons for aeration systems in silos and storage facilities



Metalic Structures

Calculations under EuroCode

Mill buildings, silos supports, catwalks, peak supports, bucket elevator towers, etc...

Structural Desing

We provide you with all drawings to manufacturer your own auxiliar elements.

YourSiloEngineer Division

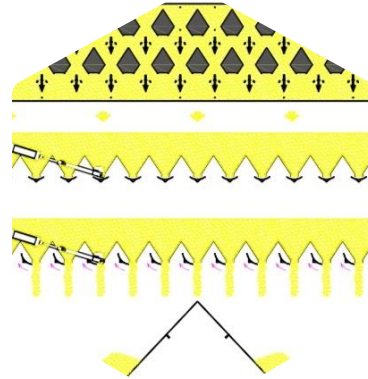
Services Offered by AgroInPro



Tender Documentation

Preparation and Support

Comprehensive documentation services for both submitting and responding to tenders



Design Improvements

Machinery & Documentation Enhancements

Improving the design and documentation of your machinery



YourSiloEngineer Division

Services Offered by AgroInPro



Quality Assurance & Compliance

In Factories

Specialized technical support for factories in optimizing personnel and production lines

RAMs – HSE – RFI - ATEX

We prepare your technical documentation to ensure regulatory compliance

Strategy Sourcing & Procurement

Strategic Sourcing

Analyze and compare suppliers, facilitating informed investment decisions.

Procurement Support

Provide professional support for the acquisition and installation of auxiliary equipment, as laboratory equipment, scales, chillers, aspiration filters, fire safety systems, security, etc...

Local Manufacturing Negotiation

Negotiate with manufacturers for local component production and conduct process audits to ensure quality



Facility Assessment & Optimization

Facility Analysis

Conduct in-depth facility assessments to identify issues and provide effective solutions

Storage Management Audits

Audit storage management processes to optimize operations and improve gran quality, offering cutting-edge solutions

AgroInPro Division

Services Offered by AgroInPro



Project Management & Supervision

Turnkey Installations:

From design to commissioning

Project Management

Overseeing multiple projects across regions, ensuring timely competition



Construction & Assembly

Mechanical & Electrical Supervision

Ensuring adherence to technical and safety standards

Skilled Labor

Providing experienced fitters and foremen for efficient execution



Safety & Compliance

Health, Safety and Environment (HSE) Management

Implementing robust safety protocols

Training

Providing tailored training programs for external fitters

AgroInPro Division

Services Offered by AgroInPro



Quality Assurance & Control

Open Package Inspection (OPI)

Verify material integrity upon arrival

Civil Works Inspection

Ensuring proper site preparation for equipment installation



Specialized Services

Drone Inspections

Advanced auditing with drone technology

Commissioning & Operational Training

Ensuring equipment operates efficiently and training personnel



Repair & Maintenance

Damage Repair

Restoring damaged facilities after weather events or other incidents

Maintenance Services

Providing ongoing maintenance to ensure optimal equipment performance

AgroInPro Division

Services Offered by AgroInPro



Comprehensive Maintenance & Operations

Annual Maintenance Contracts

Verify material integrity upon arrival

Industrial Plant Management

Ensuring proper site preparation for equipment installation



Equipment & Services

Jack Rental and Sales

Advanced auditing with drone technology

Facility audits

Ensuring equipment operates efficiently and training personnel



Global Business Development

International Sales Support

Partnering with distributors, agents, and end-clients worldwide

Regional Market Expertise

Deep understanding of Asia-Pacific, Europe-Russia, Ukraine, Latino America and Africa

YourSiloSoftware Division

Services Offered by AgroInPro

YSS-SILOS3D

Software for the calculation of flat-bottomed corrugated storage silos tailored to each client.

This software streamlines the process, improves design quality and ensures regulatory compliance, providing tailored and accurate solutions.

- Precision
- Time saving
- Customised Software for machinery control and maintenance
- Regulatory Compliance
- Design optimisation
- Simulation and Analysis
- Ease of upgradeability
- Budgeting and costing



YSS-Siloplant Maintenance

Software for machinery control and maintenance

- Maintenance planning and scheduling
- Maintenance task logging and tracking
- Alerts and notifications
- Data analysis and reporting

Benefits:

- Cost reduction
- Improved operational efficiency
- Increased equipment reliability
- Improved product quality



YourSiloSoftware Division

Services Offered by AgroInPro

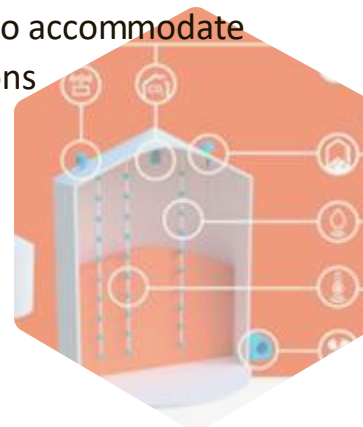


YSS-Grain Storage Advanced Monitoring

YSS's advanced monitoring system provides real-time data on grain temperature, humidity and CO2 levels

Key Benefits:

- Realtime Monitoring and Alerts
- Optimized Storage Conditions
- Improved Grain Quality
- Data-driven Decision Making
- Ease of Use and Integration
- Tailored solutions to meet specific needs
- Scalable system to accommodate growing operations

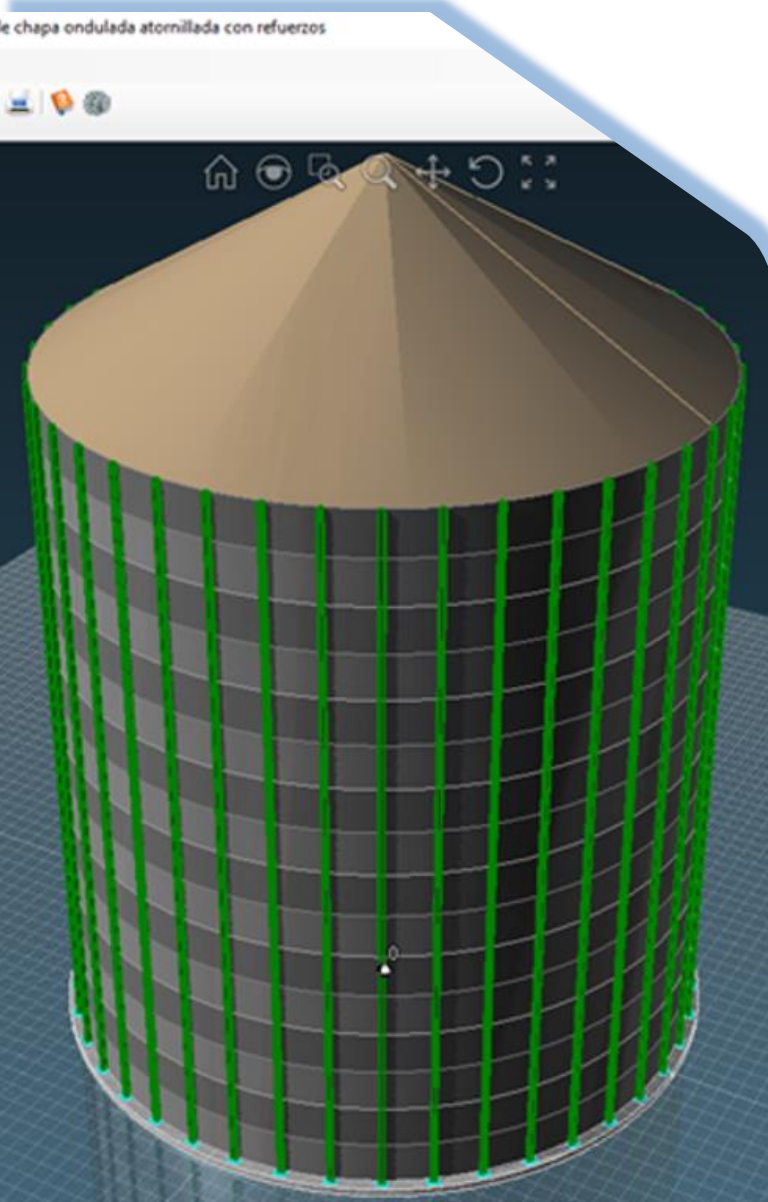
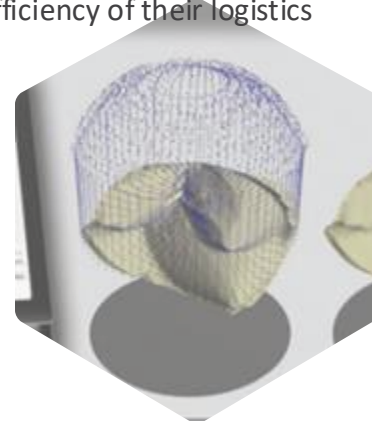


YSS - Silo & Warehouse Inventory Control Software

Laser-radar technology for continuous monitoring of grain volume

- Accurate, real-time monitoring
- Remote access
- Historical inventory recording
- Accurate estimates
- Operational optimisation

The system allows companies to improve the accuracy and control of their inventory, minimising losses and improving the efficiency of their logistics operations.



YourSiloCleaning Division

Services Offered by AgroInPro



Comprehensive Silo Maintenance Solutions

- **Cleaning and Sanitization:** Thorough cleaning and disinfection to eliminate contaminants and ensure food safety
- **Preventive Maintenance:** Regular inspections and maintenance to prolong silo life.
- **Fumigation:** Effective pest control to protect stored products.

Specialized Solutions:

- **Coating and Sealing:** Corrosion protection and improved silo longevity.
- **Ventilation Systems:** Humidity and temperature control for optimal storage.
- **Advanced Monitoring:** Continuous monitoring of critical parameters.
- **Safety Measures:** Explosion venting panels.

Benefits:

- Extend silo lifespan
- Prevention of contamination and product loss
- Compliance with safety and quality standards
- Optimized storage processes
- Increased efficiency and profitability



Our Machine

Innovative Silo Cleaning Solutions

Our Machine Capabilities

- **Silo Cleaning:** Effective for silos up to 6 meters in diameter
- **Disinfection:** Thorough interior disinfection without spray shadows
- **Cost-Effective:** Inexpensive and highly effective solutions

Inexpensive and highly effective solutions

- **Quick Set-Up:** Low unnecessary set-up times
- **Hot Water Cleaning:** Hot water cleaning option available
- **Custom Chemicals:** Addition of customized chemicals possible
- **Reduced Risk:** Minimizes personal risk as operators do not need to enter the silo



Why Choose AgroInPro?



Experienced Team

i. Generational Expertise

Core team is the second generation in the grain handling industry

ii. Professional Staff

Extensive experience across various geographies

Global Network

iii. Worldwide Connections

Extensive network of service and product suppliers



Cost Efficiency

iv. Reduce Overheads

Avoid the costs associated with permanent staff



Quality Service

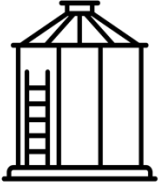
v. Enhance Your Brand

Deliver quality service, improving your image and adding value to your brand

vi. Customer-Focused

Work under customer premises and appearance, ensuring a seamless experience

Why Choose AgroInPro?



Client-Centric Approach

vii. Dedicated to Your Interests

We look after our clients' interests as if they were our own company



Safety and Standards

vii. European Compliance

Adhere to European working and safety standards

ix. Qualified Staff

Staff with official VCA and Safety IOSH qualifications



Comprehensive On-Site Service

x. Full Support

Full on-site service available if required

Our Customers

Who Trusts Us



TAN LONG GROUP
Tỏa sáng cùng Nông nghiệp Việt



Contacts

AgroInPro Delegations

Asia - Pacific

Singapore

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